

MISSOURI RURAL SERVICES WORKERS' COMPENSATION INSURANCE TRUST



**SAVE THE DATE FOR THE MRSWCIT
32ND ANNUAL MEETING**
WHERE: THE LODGE AT OLD KINDERHOOK
WHEN: JUNE 6, 2024
TIME: 9AM – 1PM
INVITATIONS WILL GO OUT APRIL 2024

NEW NURSE TRIAGE PROGRAM – BETTER COMMUNICATION & LOWER MEDICAL EXPENSES

Effective April 1, 2024 injured workers will begin speaking with a triage nurse immediately after a claim occurs. The Trust believes that initially communicating with a nurse will set a positive tone for the claim and mitigate unnecessary medical expenses and attorney involvement. Other factors which support involvement of nurse triage:

- A better experience for the injured worker
- Eliminate need for traveling away from employer site for minor injuries
- Reduces under reporting which can lead to lag reporting and more costly claims
- Keep the injured worker out of the waiting room with day time TV attorney advertisement
- Possibly lower cost for a call vs visiting and Urgent Care

Our triage company will be our long time partner, England & Co. Case Management. England has been involved in many, many difficult claims performing on-site case management services which inform the employer, adjuster and keeps communication open with the injured worker. We are looking forward to broadening the relationship with England & Co. and what they will be able to accomplish through helping our injured workers navigate the medical system.

Great News
Effective April 1, 2024!
Rate Reduction
The Board of Trustees recently approved a 3.4% average manual rate reduction!

BRENTWOOD SERVICES ADMINISTRATORS - A New TPA Partnership

Brentwood Services Administrators (Brentwood) is excited to begin a new client relationship on April 1, 2024, with Missouri Rural Services Workers' Compensation Insurance Trust (MRSWCIT). Guided by our *promise of partnership*, Brentwood will work cohesively with MRSWCIT to exceed your TPA expectations and provide exceptional workers' compensation claims management services from our claims office in St. Louis, MO.

About Brentwood

Founded in Brentwood, Tennessee, Brentwood has been providing

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FOR THE INDEPENDENT INSURANCE AGENTS OF MISSOURI

Dear Agent,

You, the Independent Insurance Agent, is one of the keys to the success of the Missouri Rural Services Workers' Compensation Insurance Trust program and we are proud to offer you some of the highest New Business Commissions in the industry. With the Production Bonus Commission programs you can earn even more. Thank you for your belief in this program, a program initiated from the hard market and assigned risk pool of the 80's and 90's, which is designed to keep premium costs stable while providing top notch claims and customer service to the Members and Agents.

New Business Commissions:

10% - \$10,000+
8% - \$5,000 to \$10,000
6% - Up to \$5,000

Renewal Commissions:

\$10,000+ 4%
\$5,000 to \$10,000 5%
Up to \$5,000 6%

Earn More with the Production Bonus Commission:

Level 5 - \$400,000+ 3%
Level 4 - \$250,001 - \$400,000 2.5%
Level 3 - \$100,001 - \$250,000 2%
Level 2 - \$50,001 to \$100,000 1.5%
Level 1 - Five or more accounts and up to \$50,000 1%

Earn EVEN More with the Production Bonus Tier Commission:

\$1,000,000 & Over 2%
\$750,001-\$1,000,000 1.75%
\$500,001-\$750,000 1.5%
\$250,001-\$500,000 1.25%
\$100,000-\$250,000 1%

BRENTWOOD SERVICES ADMINISTRATORS

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workers' compensation and multi-line liability claims services since 1990. The company implemented an Employee Stock Ownership Plan (ESOP) in 1997 and remained privately owned until its acquisition by Acrisure in 2022. Acrisure is a top 5 worldwide broker known for acquiring successful companies and empowering additional success with strong financial backing. Brentwood has become stronger and continues to thrive with this new partnership. Brentwood drives a refreshing, customer-focused approach to claims administration by offering a customized comprehensive suite of claims administrative solutions. Our clients are our partners, and our continued growth enables us to proudly serve customers like MRSWCIT from coast to coast.

Celebrating 33 years of excellence in service, Brentwood has earned a reputation for providing unequalled claims administration and professional loss control services to clients throughout the continental U.S. As with any true partnership, Brentwood's performance is measured by our achievements in assisting our clients with minimizing losses, preventing injuries, and maximizing control of claims costs. Our company's success is the direct result of each Brentwood employee's passion, enthusiasm, and accountability for client satisfaction. Brentwood will provide MRSWCIT with focused and tailored claim services for your workers' compensation program and we look forward to this exciting new business partnership.